

TimeLinx™

Project & Service Automation

PSA integrated with CRM produces impressive results in a complete 360° Customer Lifecycle.

Do you always deliver what Sales promised?

Do you stop managing your customer relationships when you win a deal? Of course not. So why would you use anything but your CRM during delivery of work? Most projects begin to go off the rails at the initial handoff from Sales to Service due to poor timing, mis-communications, and lack of shared information. Embedded within CRM and connected to ERP, TimeLinx is the only PSA that keeps the focus on your client at all times in a single application from marketing to sales, services delivery and support, and on to accurate and timely invoicing.

Intelligent PSA. All TimeLinx data is kept in a single CRM database. With all information directly tied to the services work, TimeLinx can do things that standalone project and time tools simply can't do. Using our enhanced BI metrics tool with customizable dashboards, decision-making can include relevant other areas of the business, such as comparing "forecast to actual". Because the Opportunity and Project are in the same system and are always connected, reporting and analysis for this is easy.

Control Costs. Manage your most important assets: your people. Allocate resources based on skill sets, availability, team, department, cost and more using the integrated WebCalendar and Portfolio, Project, and Resource Gantt charts.

Connect your existing CRM with ERP.

Eliminating disconnected applications improves processes, fixes repetitive data entry, improves cash flow, and speeds up invoicing. All while using your existing CRM and ERP investments.

A proprietary Profit Optimization Engine™.

Imagine user-defined pre-built rules for every rate, cost, per diem and more that control and maximize your profits and produce accurate data for invoices, job costing, G/L, expense reimbursements, BI and more. Yeah, we do that.



ERP Integration. Get smarter about invoicing by eliminating a keyboard operated by a human. Imagine reducing work-to-cash from weeks to hours with accurate invoices every time.

It's all about the Customer. And the money.

The Customer Experience is paramount. That experience is about delivering the correct work - on time and within budget. And profitable for the provider. The combination of our Profit Optimization Engine™, ERP integration, controlled data entry, real-time project financials showing budgets, costs, revenues and more, ensure that your customers get what they expect, and you get paid on time.

Mobile Entry from any Device. Every minute counts. Or should be counted. Give your teams our intelligent SmartMobile™ that will relieve the tedious task of detailed data entry while producing accurate revenue & cost numbers calculated by the Profit Optimization Engine.

Easy to Use. Easy to Deploy. Easy to Buy.

No matter what your organization needs or how you do business, we'll configure TimeLinx to fit your specific requirements - without customization in most cases.

Choose from a number of deployment options including on-premise, hosted in the cloud, or subscriptions that fit your financial comfort level.

Powered by:

